

	<p>Univar – REACH Centre</p> <p>reachenquiry@univareurope.com www.univareurope.com</p> <p>February 2009</p>	 
<p>Univar Europe SHE RC Product Stewardship</p>	 <p>From Suppliers to Customers</p>	

REACH Suppliers Bulletin No. 6

Exposure Development & Communication model

Dear Supplier,

The need to examine the entire supply chain to qualitatively and quantitatively understand each and every exposure scenario may be the greatest challenge facing industry under REACH.

Developing an exposure scenario is likely to be an iterative process as work is carried out up and down the supply chain until some estimated safe exposures can be conservatively estimated for known uses of substances. In an effort to decrease this burden of exposure scenario development, similar exposure scenarios will be grouped into so-called "use categories" to take advantage of standardized exposure information for similar processes and uses.

The European Chemical Industry has developed, with CEFIC^{*1} & FECC^{*2} involvement, an **Exposure Development & Communication model**, - see attached sheet with schematic diagram, which is intended to establish a pragmatic approach to identifying and assessing of uses and exposure scenarios. This model has the additional advantage of improving communication for all actors in the supply chain.

^{*1} CEFIC – European Chemical Industry Council <http://www.cefic.be/>

^{*2} FECC - European Association of Chemical Distributors <http://www.fecc.org>

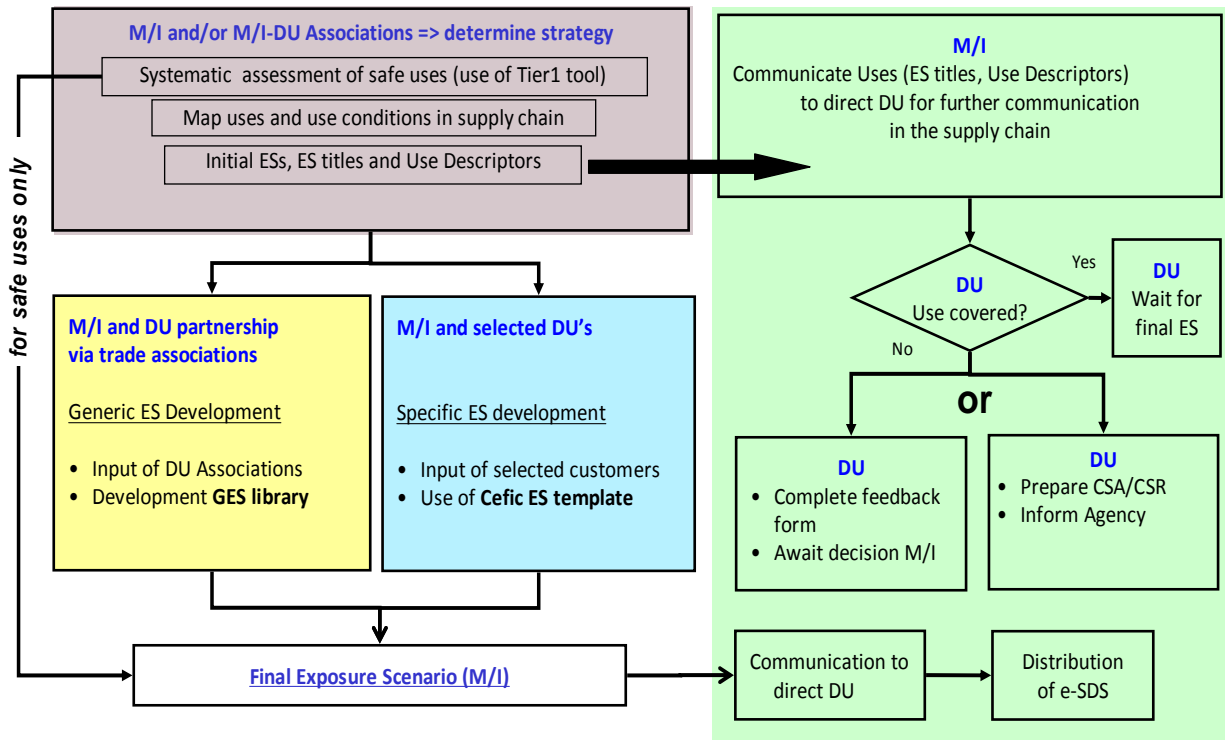
Univar Europe is using this model, and the developed "Use Descriptors" to facilitate the best standards of communication with our customers.

Univar therefore would like to request that you, as a key supplier of products to Univar, to support this best practice approach to our joint customers by using only the Exposure Development & Communication model as well as the developed use descriptors for communicating downstream uses as well as the exposure scenarios in communications with us. This will hopefully have the added benefit of managing requests & queries in an efficient and swift manner.

Yours faithfully,

Guy Monteil,
Vice President
Commercial

ES Development & Communication model



Legend
 M/I = Manufacturer / Importer
 DU = Downstream User

For specific products and applications the appropriate (next) steps in the above diagram need to be determined based on expert judgement: not always all steps are needed and/or the order can be adapted.