



FOR RELEASE

Univar expands Innophos distribution agreement to Turkey

Brussels, Belgium – 29th November, 2011 – Univar, a leading global chemical distributor, announced today that it has expanded its wide-ranging distribution agreement with Innophos to include Turkey, where it will distribute the company's full range of specialty phosphates through the recently acquired operations of Eral-Protex and Basic Chemical Solutions (BCS). Univar is Innophos' preferred partner for the distribution of its specialty grade calcium phosphates across EMEA.

"We have a long history with Univar and are pleased to be extending our partnership to include Turkey," says Joe Golowski, vice president specialty phosphates, Innophos. "Univar's logistical capabilities and technical expertise have always been impressive and the recent addition of a highly respected local Turkish operation immediately positioned Univar as the natural partner for us in the region."

Within the food industry Innophos' products are particularly relevant to the meat, beverage and bakery industries. Univar will distribute the full range including Cal-Rise™, a sodium-free, calcium-based leavening agent for bakery mixes; VersaCal Clear™, a highly soluble calcium phosphate specifically designed for use in juices and clear beverages; and Curavis So-Lo 93™, a reduced-sodium blend for processed meats and poultry.

Innophos' phosphates allow food producers to develop low sodium recipes without having to worry about the performance of ingredients in terms of functionality, solubility or ease of application. Univar expects the products to be particularly popular in the bakery sector which dominates Turkey's food industry.

"Innophos offers a broad range of innovative products that complement Univar's existing food ingredients portfolio," said Nicolas Lehmann, vice president marketing EMEA, Univar. "This addition will offer our customers more choices and make them more competitive in this high growth market."

Univar Food Ingredients will display its full range of products and services including the full Innophos portfolio along with a number of exciting and practical applications at the forthcoming Food Ingredients Europe exhibition in Paris from the 29 November to the 1 December 2011 (stand number 3C25).



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About Univar

Univar is one of the world's leading distributors of industrial and specialty chemicals. Univar represents over 2,500 chemical producers and provides its customer base, made up of 80,000 customers, with a full portfolio of products. Univar operates a network of more than 300 facilities in North America, Europe, the Asia-Pacific region, and Latin America, with additional sales offices located in Eastern Europe, the Middle East, and Africa. In 2010, Univar reported sales of \$7.9 billion. For more information, visit: www.univar.com.

Operating from 56 distribution facilities in 25 countries across Europe, the Middle East and Africa, Univar's 2,200 local employees serve more than 28,000 customers in a diverse range of industries including coatings, food, personal care, pharmaceuticals and other major sectors. To learn more about Univar Europe, please visit: www.univareurope.com.

Note: Univar FIE Stand Number – 3C25

About Innophos Holdings, Inc.

Innophos is the leading North American producer of specialty phosphate products, offering performance-critical ingredients with applications in food, beverage, pharmaceutical, oral care and industrial end markets. Innophos produces complex phosphates to the highest standards of quality and consistency demanded by customers worldwide, develops new and innovative phosphate-based products to address specific customer applications and supports these high value products with industry-leading technical service. Headquartered in Cranbury, New Jersey, Innophos has manufacturing operations in Nashville, TN; Chicago Heights, IL; Chicago (Waterway), IL; Geismar, LA; Ogden, UT; Port Maitland, ON (Canada); and Coatzacoalcos, Veracruz and San Jose de Iturbide (Mission Hills), Guanajuato (Mexico). For more information please see www.innophos.com. 'IPHS-G'

Note: Innophos FIE Stand Number – 2G45

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