



FOR RELEASE

Univar expands Innophos distribution agreement to Turkey

Brussels, Belgium – 29th November, 2011 – Univar, a leading global chemical distributor, announced today that it has expanded its wide-ranging distribution agreement with Innophos to include Turkey, where it will distribute the company's full range of specialty phosphates through the recently acquired operations of Eral-Protek and Basic Chemical Solutions (BCS). Univar is Innophos' preferred partner for the distribution of its specialty grade calcium phosphates across EMEA.

"We have a long history with Univar and are pleased to be extending this to include Turkey," says Joe Golowski, vice president specialty phosphates, Innophos. "Univar's logistical capabilities and technical expertise have always been impressive; the recent addition of highly respected local Turkish operations immediately positioned Univar as the natural partner for us in the region."

Innophos offers a broad range of calcium phosphates, tailored to meet the excipient needs of pharmaceutical manufacturers either through wet granulation or direct compression. In addition to delivering calcium levels comparable with traditional sources, the Innophos range delivers enhanced compressibility, hardness and shelf-life to tablets through its excellent range of properties and outstanding performance. All products are manufactured under GMP and FDA guidelines and are compliant with applicable EU legislation.

"Innophos offers a broad range of innovative products that complement Univar's existing pharma ingredients portfolio," said Nicolas Lehmann, vice president marketing EMEA, Univar. "This addition will offer our customers more choices and make them more competitive in this high growth market."

-Ends-

About Univar

Univar is one of the world's leading distributors of industrial and specialty chemicals. Univar represents over 2,500 chemical producers and provides its customer base, made up of 80,000 customers, with a full portfolio of products. Univar operates a network of more than 300 facilities in North America, Europe, the Asia-Pacific region, and Latin America, with



additional sales offices located in Eastern Europe, the Middle East, and Africa. In 2010, Univar reported sales of \$7.9 billion. For more information, visit: www.univar.com.

Operating from 56 distribution facilities in 25 countries across Europe, the Middle East and Africa, Univar's 2,200 local employees serve more than 28,000 customers in a diverse range of industries including coatings, food, personal care, pharmaceuticals and other major sectors. To learn more about Univar Europe, please visit: www.univareurope.com.

About Innophos Holdings, Inc.

Innophos is the leading North American producer of specialty phosphate products, offering performance-critical ingredients with applications in food, beverage, pharmaceutical, oral care and industrial end markets. Innophos produces complex phosphates to the highest standards of quality and consistency demanded by customers worldwide, develops new and innovative phosphate-based products to address specific customer applications and supports these high value products with industry-leading technical service. Headquartered in Cranbury, New Jersey, Innophos has manufacturing operations in Nashville, TN; Chicago Heights, IL; Chicago (Waterway), IL; Geismar, LA; Ogden, UT; Port Maitland, ON (Canada); and Coatzacoalcos, Veracruz and San Jose de Iturbide (Mission Hills), Guanajuato (Mexico). For more information please see www.innophos.com. 'IPHS-G'

For further information please contact:

Catherine Lennon

Director - Communications, Europe, Middle East & Africa

Univar Europe

T +32 (0) 2 525 05 63

F +32 (0) 2 520 17 51

M +32 (0) 478 251 588

catherine.lennon@univareurope.com

Julian Rea

Senior Account Manager, CitySavvy PR

T: + 44 (0) 207 395 1000

M: + 44 (0) 7825 66 3000

julian@citysavvy.com