



## Univar is recruiting in North Africa!

If you want to challenge your career then we have the ideal role for you in Univar's newest geographical territories

**Univar is expanding its operations into Middle East & Africa and is recruiting talented people to build and grow its business in Algeria, Egypt, Morocco and Tunisia.**

### About Univar

Univar is a leading global company specializing in the sales, marketing, application and safe, efficient handling of a wide range of chemicals and ingredients for everyday use. We create value for our customers and suppliers by complementing producers' sales and marketing teams and by providing reach, expertise in application development, excellence in regulatory standards and outstanding customer service to help our partners grow their business

Operating from 56 distribution locations in 20 countries across Europe, Univar's 2,300 local employees serve more than 50,000 customers throughout Europe, Middle East & Africa in a diverse range of industries.

In 2008 we generated over \$2.4 billion in net sales, with worldwide sales reaching more than \$9.4 billion (around \$8.1 billion in 2007). On a global basis, Univar employs 7,500 people in North America, Europe, Middle East & Africa and China and purchases over 75,000 specialty and commodity chemical products from approximately 1,800 leading international producers.

For more information: [www.UnivarEurope.com](http://www.UnivarEurope.com)

### The Position

- Sales Manager (and legal Managing Director) of one of four new Univar offices and warehouse facilities in North Africa.
- Four positions available - one in each of the following countries: Algeria, Egypt, Morocco and Tunisia. All positions will be locally based in-country.
- You will be responsible for the establishment of the legal entity / branch office, local warehousing and infrastructure to support existing sales. In addition you will quickly need to transition business from the existing distributors of one of our key suppliers in order to rapidly grow both their and our business bases.
- The role will demand entrepreneurial skills combined with a low level of supervision to build "your own Business" within the framework and support of "ONE" Univar
- An ability to bring a new and improved level of service to this market place must be key to your way of working.
- Your key metric of measurement will be the growth of your business.

### Education and skills:

- Sales experience in the chemical or related industries
- You must demonstrate the ability to work unsupervised

**Requirements:**

- You are a national of or have heritage from one of the above mentioned North African countries
- You must be willing to relocate and reside in one the above countries
- Along with English you must be able to speak French for the Algeria and Tunisia roles, French or Spanish for the Morocco role (Arabic would also be an advantage for all three) and Arabic for the Egypt position.

**Company : Univar EMEA**

**Contract : Permanent position**

**Location : Algeria / Egypt / Morocco /Tunisia**

**Languages: Arabic/English/French/Spanish**

**Closing date : Friday 18th December**

**TO APPLY CONTACT: Nick Powell - [nick.powell@univareurope.com](mailto:nick.powell@univareurope.com) or [careers@univareurope.com](mailto:careers@univareurope.com)**



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Find out more about Univar Europe vacancies in the Middle-East and Africa region on our website [www.univareurope.com](http://www.univareurope.com)