

Energy





ONE Univar – *a World of Opportunities.*

We are Univar

Univar is a leading global chemical distributor whose strong sales and marketing teams complement chemical producers and create value for customers. We provide technical expertise in application development, excellence in logistics support, and outstanding customer service to help our partners grow their business.

Our history dates back to 1924 when George Van Waters and Nat Rogers opened a small firm in Seattle, Washington, USA, buying and selling naval stores, paint, raw materials and cotton linters. Univar has steadily grown organically and from mergers and acquisitions throughout the world.

Why Univar?

Within Univar, our Energy business is a highly focused division which allows us to provide the most comprehensive product and service offering in the market place.

As a key supplier to the oil, gas and petrochemicals markets we have a full understanding of the technical and commercial demands of these industries. We are recognised globally for our expertise in the supply of chemicals and technical support.

We have strategically located warehouses and quality products – using state-of-the-art technology to ease ordering and deliveries, and have provided experienced, dedicated people who are trained in the latest technologies and product applications to meet the requirements of our customers.

Today, Univar is stronger than ever. In 2009, the company generated sales of \$7.2 billion. We have over 170 facilities in North America, Europe, the Asia-Pacific region and Latin America, with additional sales offices in Eastern Europe, the Middle East and Africa. We service over 80,000 customers with industrial and speciality chemicals and employ approximately 6,900 people ready to serve customers with industry-leading capabilities.

As a company and individuals we are serious about safety, product stewardship and the environment. Univar's highly skilled teams of regional specialists offer regulatory, technical and commercial expertise to customers throughout Europe, Middle East and Africa.

All of our activities are certified to ISO 9001.



Product List

Adsorbents & Catalysts

As & Phosphine Chloride
Mercury
Nitrogen
Removal Agents
Sulphur

Antifoams

Fluor based
Mineral oils
Molecular defoamer
Polyol based
Silicones

Biocides

Biocides
Glutaraldehyde
Sodium hypochlorite

Catalysts

Alumina Bed Support Balls
Claus Process Tail Gas
HT & LT Shift Catalysts
Methanation
Polycat Range
PSA Adsorbents
Secondary Reforming
Unicat Unipure Range

Filtration and Hydrotreating

AFS & Hydrotreating – HDS
Ceramic Support Balls
Grading Rings
Steam-reforming – H2 Plants
Sulphur Removal

Gas Dehydration

Diethyleneglycol (DEG)
Monoethyleneglycol (MEG)
Triethyleneglycol (TEG)

H2S Adsorption

Diethanolamine (DEA)
Diglycol Amine
Monoethanolamine (MEA)
Triethanolamine (TEA)

Heat Transfer Fluids

Ethylene Glycol Based
Propylene Glycol Based

Hydrate Control

Methanol
Mono Ethylene Glycol (MEG)
TEG

Oxygen Scavengers

Ammonium bisulphite
Sodium bisulphite

Purification Agent

Gas
Ethylene-Propylene

Scale and Corrosion Control

Citric Acid
Hydrochloric acid
Phosphonates

Other

2-EH (ethyl hexanol)
Acetic Acid
Amines
Asol D60, D80
Butyldiglycol (BDG)
Butylglycol (BG)
Caustic Soda Pearl
Chelates
Corrosion Inhibitors
Demin Water
E Series Glycol Ethers
Guar Gum
Hydrated Lime
Industrial Metholated Spirits (IMS)
Isopropanol (IPA)
Methoxy Propanols (PM, PMA, DPM)

Odourless Kerosene
Polyaluminium chloride (PAC)
Potassium Formate
Potassium Iodide
P Series Glycol Ethers
Sodium bicarbonate
Sodium carbonate
Sodium hydroxide (caustic soda)
Sodium Metabisulphite
Solvent Blends
Surfactants
Toluene
Xanthan Gum
Xylene

Services

Logistic Services, on-site/off-site
Blending & Diluting
Drumming & Packaging
Sampling Services, process control

Optional Capabilities

Regeneration-/Waste-handling
Turnaround-planning
Surplus sales-management

Single Source of Supply

This comprehensive approach allows our customers to rationalise their supplier base through one dedicated service provider on a local or global basis.

Our dedicated team of industry specialists also provide knowledge based technical support and best practice solutions on a broad range of products based on their experience and knowledge in this industry sector.

Specialist Support

As part of our commitment to the Energy Industry Sector, Univar has developed an extensive technical service program.

Trouble shooting, plant optimisation, consultation, provision of engineers to supervise vessel packing and lab services are examples of the type of services offered to Univar customers.



Value Proposition Univar Energy

- World Leader in safe handling, warehousing and distribution
- Widest Product-programme for the Energy market
- Technical leader in Top-grading & Guard-Catalysts
- Customised Process-modelling
- Proven cases on extended life-time up to 200%
- Web-based operator-support available
- Building on long-term partnerships including after sales-service
- Efficient logistic and operational network for both specialists and commodities around Europe

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